



Call for Expressions of Interest (EOI)

Resource Mobilisation Capacity Building for TFCA Practitioners and Stakeholders

Issued by:

SADC Food, Agriculture and Natural Resources directorate in collaboration with the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), and the Sustainable Finance Coalition

Programme:

Joint Action NaturAfrica/Climate Resilience and Natural Resource Management (C-NRM)

Project:

Sustainable Finance Coordination and Capacity for Transfrontier Conservation Areas (SFC-TFCAs)

EOI Deadline:

12 December 2025

Submission:

Application form to be completed and submitted online. All supporting documents, endorsement letter, copy of passports and CV to be e-mailed to Justin@sfcoalition.org.za and Rabson.Dhlodhlo@giz.de

Background

Transfrontier Conservation Areas (TFCAs) are a cornerstone of regional cooperation and biodiversity conservation in the Southern African Development Community (SADC). However, many TFCA stakeholders that rely on external funding continue to face challenges in accessing and managing sustainable funding. To strengthen capacity across the region, the **SADC Food, Agriculture and Natural Resources (FANR) Directorate**, with support from the Joint Action NaturAfrica/Climate Resilience and Natural Resource Management (C-NRM) Programme co-funded by European Union (EU) and the German Government, implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ), and in partnership with the **Sustainable Finance Coalition (SFC)**, is launching a structured **Resource Mobilisation Capacity Building and Coaching Programme**. This initiative forms part of the effort to enhance financial sustainability, institutional readiness, and partnership development for NGOs and CBOs across TFCAs.

Purpose

The capacity building initiative to equip TFCA practitioners, NGOs and CBOs with the practical knowledge, skills, and tools to:

- (1) Identify and pursue relevant funding opportunities.
- (2) Develop competitive, bankable project proposals.
- (3) Strengthen internal financial and governance systems (readiness).
- (4) Structure and be part of effective partnerships for joint resource mobilisation.

The learning journey will run from November 2025 to November 2026, combining regular online sessions, access to a dedicated online learning platform for self-paced learning and practice, a 3-day in-person workshop in Johannesburg (February–March 2026), and ongoing Office Hours and Virtual Coaching support.

Participation Timeline

Milestone	Key Activities	Dates
1. Call for Expressions of Interest (EOI)	Circulation of call via SADC TFCA Secretariat and partners.	Nov 2025 (mid)
2. Nomination and Selection of Participants	Review of applications and confirmations by GIZ/SADC/SFC.	Dec 2025 (mid) – mid Jan 2026
3. Participant Registration and Onboarding	Orientation package, Code of Conduct, and access to online platform.	Jan 2026
4. Programme Launch and First Online Module	Opening session: Introduction to Resource Mobilisation.	Feb 2025
5. In-Person Workshop (Johannesburg)	Intensive 3-day training and peer exchange.	Feb–Mar 2026
6. Virtual Coaching and Thematic Sessions	Monthly online sessions, proposal development support.	Feb – Nov 2026
7. TFCA Follow-Up Support and Knowledge Sharing	Targeted support in selected TFCAs, toolkit consolidation.	Feb – Nov 2026
8. Programme Close-Out and Final Reflections	Submission of final proposals; completion survey.	Dec 2026

Eligibility Criteria

Applications are invited from individuals from institutions working within or supporting **SADC TFCAs**, including (and not limited to):

- (i) Individuals from TFCA structures, coordination units or National and local government agencies responsible for resource mobilisation in relation to transboundary NRM or livelihood generation the green/blue economy sector
- (ii) NGOs, CBOs, and community trusts
- (iii) Conservation or sustainable-livelihood organisations focussing on enhancing green/blue economy
- (iv) Private-sector and academic partners linked to TFCA initiatives.

Applicants should demonstrate:

- (1) Active engagement in projects or programmes within a TFCA context.
- (2) Interest or some experience in resource mobilisation and partnership development.
- (3) Institutional endorsement from a relevant TFCA focal point or coordinating authority,
- (4) Availability and strong commitment to the learning journey.
- (5) Willingness to sign an agreement to make themselves available for the capacity building.

At least **40 per cent of participants will be women**, and participation from **youth-led and community-based organisations** is strongly encouraged. In addition, individuals from **smaller and/or national NGOs** are given priority.

How to Apply

Interested applicants should submit:

- (1) **A Registration Form to be completed and submitted online:**
[Resource Mobilisation Capacity Building for TFCA Practitioners and Stakeholders - EOI](#)
- (2) Ideally a letter, E-mail or other **proof of endorsement** by a SADC TFCA Secretariat, International Coordinator or National TFCA Focal Point to endorse the individual's participation
- (3) **Copy of the applicant's valid passport** (must be valid for at least six months from the programme start date).
- (4) **Copy of your CV**

Where and How to Submit the EOI

All the above supporting documents, endorsement letter, copy of passports and CV to be e-mailed to Justin@sfcoalition.org.za and Rabson.Dhlodhlo@giz.de. E-mail should have **"EOI – Resource Mobilisation 2025/26 – (your name, country, organization)"** in the subject line.

Deadline

Call for Participants will start on the 18th of November 2025 and the **closing date for applications will be 12 December 2025 at 23:59 CAT**. Successful applicants will be contacted by 16 January 2026.

Participation Costs

Participation costs for the physical training session will be covered through SFC.

Languages

The primary language of delivery will be English, but to ensure inclusivity across the SADC region, training materials and key resources will be translated into Portuguese and French. Simultaneous interpretation will be available during selected regional sessions and the in-person workshop in Johannesburg.



Online Registration Form

Resource Mobilisation Capacity Building for TFCA Practitioners and Stakeholders

[Resource Mobilisation Capacity Building for TFCA Practitioners and Stakeholders - EOI](#)

or

